



# 82- SUBMISSIONS FACING SHEET

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July 25, 2006

Office of International Corporate Finance

Division of Corporate Finance

Securities and Exchange Commission

450 Fifth Street, N.W.

Washington, D.C. 20549

U.S.A.

Re:

Matsui Securities Co., Ltd. - 12g3-2(b) exemption

FILE NO. 82-5215

Dear Ladies and Gentlemen:

In connection with our exemption as a foreign private issuer pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934, we hereby furnish the Securities and Exchange Commission with the following information required by Rule 12g3-2(b):

Consolidated and Non-Consolidated Financial Summary under Japanese GAAP for the Year Ended March 31, 2006

If you have any further questions or requests for additional information please do not hesitate to contact Koji TAYAMA at 011-813-5216-0653 (telephone), 011-813-5216-8639 (facsimile) or k-tayama@matsui.co.jp (E-mail).

Very truly yours

Matsui Secut

Name: Shimichi UZAWA

Title: Chief Financial Officer

## Consolidated Financial Summary under Japanese GAA

For the Year Ended March 31, 2006

FIRE OF INTERNATIONAL COMPORATE FILANCE

Date:

April 28, 2006

Company name (code number): Matsui Securities Co., Ltd. (8628)

Head Office:

Hanzomon First Bldg 6F, 1-4, Kojimachi, Chiyoda-ku, Tokyo, 102-8516 Japan

Stock exchange listing:

Representative:

Michio Matsui: President and Chief Executive Officer

Date of board meeting approving the account settlement: April 28, 2006

Application of US GAAP:

None

Note: All figures in the financial statements are rounded off to the nearest millionth.

#### Consolidated financial summary for the year ended March 31, 2006

(1) Operating results

|                              | Operating revenues                      | Operating revenues Net operating revenues |   | Ordinary income                      |  |
|------------------------------|---|---|---|--------------------------------------|--|
|                              | (Millions) (Yr/Yr<br>of Yen) (% change) | (Millions) (Yr/Yr<br>of Yen) (% change)   | (Millions) (Yr/Yr<br>of Yen) (% change) | (Millions) (Yr/Yr) of Yen (% change) |  |
| Year ended<br>March 31, 2006 | 57,072 ( 54.6)                          | 54,150 ( 56.4)                            | 37,116 ( 64.2)                          | 37,062 ( 64.2)                       |  |
| Year ended<br>March 31, 2005 | 36,918 ( 47.5)                          | 34,623 ( 45.9)                            | 22,607 ( 58.3)                          | 22,571 ( 61.0)                       |  |

|                              | Net income                             | Earnings/share | Fully diluted earnings/share | Earnings/<br>shareholders'<br>equity | Ordinary<br>income/<br>total assets |
|------------------------------|--|----------------|------------------------------|--------------------------------------|-------------------------------------|
|                              | (Millions)( Yr/Yr<br>of Yen)(% change) | (Yen)          | (Yen)                        | (%)                                  | (%)                                 |
| Year ended<br>March 31, 2006 | 20,650 ( 63.3)                         | 77.11          | 68.78                        | 35.2                                 | 4.2                                 |
| Year ended<br>March 31, 2005 | 12,645 ( 73.7)                         | 140.98         | 125.56                       | 28.5                                 | 3.8                                 |

Note: 1. Investment gain and loss on equity method: None

2. Average number of shares outstanding:

Year ended Mar. 31, 2006 Year ended Mar. 31, 2005 267,808,149 shares 88,989,029 shares

3. Change in accounting policies: None

4. The % change indicated for Operating revenues, Net operating revenues, Operating income, Ordinary income and Net income is the change by the year ended March 31, 2005 and 2005.

5. The Company split its stock three-for-one on May 17, 2005. Per share data for the year ended March 31, 2006 are calculated under the assumption that the Company split its stock at the beginning of the fiscal year ended March 31 2006. Per share data for the year ended March 31, 2005 are calculated without such assumption. Under the assumption that the Company split its stock at the beginning of the former fiscal year, per share data for the year ended March 31, 2005 are calculated as shown below.

Per share data calculated under the assumption that the Company split its stock at the beginning of the fiscal year ended March 31, 2005

|                          | Earnings/share | Fully diluted<br>earnings/share |
|--------------------------|----------------|---------------------------------|
|                          | (Yen)          | (Yen)                           |
| Year ended Mar. 31, 2005 | 46.99          | 41.85                           |

(2) Financial position

|                              | Total assets      | Shareholders' equity | Shareholders' equity ratio | Shareholders' equity/share |
|------------------------------|-------------------|----------------------|----------------------------|----------------------------|
|                              | (Millions of Yen) | (Millions of Yen)    | (%)                        | (Yen)                      |
| Year ended<br>March 31, 2006 | 1,067,210         | 67,645               | 6.3                        | 252.17                     |
| Year ended<br>March 31, 2005 | 703,456           | 49,715               | 7.1                        | 557.20                     |

Note:

As of Mar. 31, 2006 As of Mar. 31, 2005 268,250,059 shares 89,045,096 shares

2.The Company split its stock three-for-one on May 17, 2005. Per share data for the year ended March 31, 2006 are calculated under the assumption that the Company split its stock at the beginning of the fiscal year ended March 31, 2006. Per share data for the year ended March 31, 2005 are calculated without such assumption. Under the assumption that the Company split its stock at the beginning of the former fiscal year, per share data for the year ended March 31, 2005 are calculated as shown below.

Per share data calculated under the assumption that the Company split its stock at the beginning of the fiscal year ended March 31, 2005

|                         | Shareholder's equity/share |
|-------------------------|----------------------------|
|                         | (Yen)                      |
| Year ended Mar.31, 2005 | 185.73                     |

#### (3) Cash Flows

|                              | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalent at the end of period |
|------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|---|
|                              | (Millions of Yen)                    | (Millions of Yen)                    | (Millions of Yen)                    | (Millions of Yen)                             |
| Year ended<br>March 31, 2006 | -30,650                              | -949                                 | 72,750                               | 102,403                                       |
| Year ended<br>March 31, 2005 | -25,019                              | <b>-1,026</b>                        | 57,552                               | 61,251  |

(4) Scope of consolidation and equity method

Consolidated subsidiaries:

1 company

Affiliates applicable of equity method:

None

(5) Change in scope of consolidation and equity method application:

None

#### Forecast of business results

The business results of securities brokerage companies depend on the market situation considerably, which makes it difficult to forecast the future business results. Accordingly, the Company does not issue such forecast while it discloses its quarterly business results promptly instead of such forecasts.

#### Notice to readers:

The accompanying consolidated financial statements of the Company are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards.

<sup>1.</sup> Number of shares outstanding:

## 1. Information on Group Companies

Translation omitted.

## 2. Management Policy

Translation omitted.

## 3. Business results and Financial Positions for the year ended March 31, 2006

Translation omitted.

#### 4. Risk factors

Translation omitted.

## Consolidated Balance Sheets

| ltem  |      | Mar             | ch 31, 2005 |       | Mar         | ch 31, 2006 |       |
|---|------|-----------------|-------------|-------|-------------|-------------|-------|
|   | Note | Millions of Yen |             | %     | Millions    | of Yen      | %     |
| (Assets)  |      |                 |             |       |             |             |       |
| I Current Assets  |      |                 |             |       |             |             |       |
| Cash and bank deposits  |      |                 | 61,251      |       |             | 102,403     |       |
| Cash segregated as  |      |                 | 223,003     |       |             | 322,005     |       |
| deposits<br>Cash in trust   |      |                 | 9,000       |       |             | 1,000       |       |
| Trading assets  |      |                 | 107         |       |             | - 1,000     |       |
| Net receivables arising from  |      |                 | 923         |       |             | 705         |       |
| pre-settlement date trades  |      |                 |             |       |             |             |       |
| Margin account assets:  |      |                 | 389,358     |       |             | 610,279     |       |
| Loans receivable from<br>Customers  |      | 384,484         |             |       | 606,561     |             |       |
| Cash deposited as   |      |                 |             |       |             |             |       |
| collateral for securities<br>borrowed from securities<br>finance companies        |      | 4,875           |             |       | 3,719       |             |       |
| Receivables on collateralized securities transactions:                            |      | İ               | 1,610       |       |             | 1,747       |       |
| Cash deposits collateral<br>for securities borrowed<br>Receivables from customers |      | 1,610           |             |       | 1,747       | }           |       |
| and others  |      |                 | 133         |       |             | 17          |       |
| Advance paid for subscription   |      |                 | _           |       |             | 66          |       |
| Short-term guarantee deposits   |      |                 | 6,795       |       |             | 13,066      |       |
| Prepaid expenses  |      |                 | 183         |       |             | 190         |       |
| Accrued income  |      |                 | 3,431       |       |             | 5,050       |       |
| Deferred income taxes   |      |                 | 613         |       |             | 1,116       |       |
| Others  |      |                 | 1,033       |       |             | 2,793       |       |
| Allowance for doubtful accounts   |      |                 | (171)       |       |             | (391)       |       |
| Total current assets  |      |                 | 697,270     | 99.1  |             | 1,060,045   | 99.3  |
| II Fixed assets   |      | j               |             |       |             |             |       |
| 1 Tangible fixed assets   | 1    |                 | 1,155       | 0.2   |             | 1,111       | 0.1   |
| Buildings   |      | 433             |             |       | 406         |             |       |
| Equipment and instruments   |      | 249             |             |       | 237         |             |       |
| Land  |      | 474             |             |       | 468         |             |       |
| 2 Intangible assets   |      | 2 2 4 5         | 2,253       | 0.3   | 2 7.12      | 2,779       | 0.3   |
| Software<br>Others  |      | 2,215<br>39     |             |       | 2,748<br>31 |             |       |
| 3 Investments and others  |      | 39              | 2,777       | 0.4   | 31          | 3,275       | 0.3   |
| Investment securities   |      | 1,680           | _,          |       | 1,934       | -,          |       |
| Investment in partnership   |      | 2               |             |       | 3           |             |       |
| Long-term loans receivables   |      | 30              |             |       | 283         |             |       |
| Long-term guarantee deposits  |      | 202             |             |       | 225         |             |       |
| Long-term prepaid expenses  |      | 13              |             |       | 9           |             |       |
| Deferred income taxes   |      | 776             |             |       | 1,032       |             |       |
| Others Allowance for doubtful   | -    | 104             |             |       | 551         | ٠ .         |       |
| accounts  |      | (31)            |             |       | (760)       |             |       |
| Total fixed assets  |      |                 | 6,185       | 0.9   | Ī           | 7,165       | 0.7   |
| Total assets  |      |                 | 703,456     | 100.0 | -           | 1,067,210   | 100.0 |

| Item   |                | Mar      | ch 31, 2005 |       | Mar      | ch 31, 2006     | _     |
|--|----------------|----------|-------------|-------|----------|-----------------|-------|
| item   | Note           | Millions | of Yen      | %     | Millions | Millions of Yen |       |
| (Liabilities)  |                |          |             |       |          |                 |       |
| I Current liabilities  |                |          |             |       |          |                 |       |
| Trading assets   |                |          | 0           |       |          | _               |       |
| Margin account liabilities:  |                | 1        | 142,920     |       |          | 218,035         |       |
| Loans from securities  |                | 103,384  |             |       | 178,733  |                 |       |
| finance companies  Proceeds of securities                                  |                | İ        |             |       |          |                 |       |
| sold on customers'   | 1 1            | 39,535   |             |       | 39,302   |                 |       |
| account  |                |          |             |       |          |                 |       |
| Payables on collateralized<br>securities transactions:                     |                | 1        | 73,780      |       |          | 153,120         |       |
| Cash deposits as   |                |          |             |       |          |                 |       |
| collateral for securities  |                | 73,780   |             |       | 153,120  |                 |       |
| loaned   |                |          | 400 507     |       |          | 455 472         |       |
| Deposits received Guarantee money  |                |          | 106,567     |       |          | 155,473         |       |
| received   |                |          | 137,467     |       |          | 196,235         |       |
| Suspense account for<br>undelivered securities                             |                |          | 1           |       |          | 8               |       |
| Short-term borrowings  |                |          | 93,829      |       |          | 118,650         |       |
| Commercial paper   |                |          | 1,000       |       |          | <i></i>         |       |
| Bond due within one year   |                |          | · —         |       |          | 20,000          |       |
| Deferred revenue   |                |          | 99          |       |          | 100             |       |
| Accounts payable   |                |          | 750         |       |          | 827             |       |
| Accrued expenses   | 1 1            |          | 1,353       |       |          | 2,120           |       |
| Accrued income taxes   |                |          | 6,342       |       |          | 12,141          |       |
| Accrued bonuses  |                | İ        | 301         |       |          | 383             |       |
| Others   |                |          | 0           |       |          | 0               |       |
| Total current liabilities  |                | Ī        | 564,409     | 80.2  |          | 877,091         | 82.2  |
| II Long-term liabilities   |                |          |             |       |          |                 |       |
| Bond   |                | ľ        | 40,000      |       |          | 40,000          |       |
| Convertible bond   |                |          | 40,000      |       |          | 39,800          |       |
| Long-term borrowings   |                |          | 7,203       |       |          | 39,643          |       |
| Reserve for directors'   |                |          | 241         |       |          | 235             |       |
| retirement bonuses   |                |          | _           |       |          |                 |       |
| Others   |                | ŀ        | 07.443      | 10.4  |          | 140.679         | 44.0  |
| Total long-term liabilities  III Statutory reserves                        |                | ľ        | 87,443      | 12.4  |          | 119,678         | 11.2  |
| Reserve for securities   |                |          |             |       |          |                 |       |
| transactions   | 2              |          | 1,888       |       |          | 2,795           |       |
| Total statutory reserves   |                |          | 1,888       | 0.3   |          | 2,795           | 0.3   |
| Total liabilities  |                |          | 653,740     | 92.9  |          | 999,565         | 93.7  |
|  |                |          |             |       |          |                 |       |
| (Shareholders' equity)   |                | [        |             |       |          |                 |       |
| I Common Stock   |                |          | 11,469      | 1.7   |          | 11,750          | 1.1   |
| II Capital surplus   |                |          | 9,317       | 1.3   |          | 9,598           | 0.9   |
| III Earned surplus   |                |          | 28,737      | 4.1   |          | 45,497          | 4.2   |
| IV Net unrealized gain (loss)<br>on investment securities,<br>net of taxes |                |          | 213         | 0.0   |          | 822             | 0.1   |
| V Treasury Stock   |                | 1        | (21)        | (0.0) |          | (22)            | (0.0) |
| Total shareholders' equity   | -              |          | 49,715      | 7.1   |          | 67,645          | 6.3   |
| Total liabilities and  | <del>  -</del> |          |             |       |          |                 | -     |
| shreholders'equity   |                |          | 703,456     | 100.0 |          | 1,067,210       | 100.0 |

## Consolidated Statements of Income

|   |      | Year ended March 31, 200 |        |       | Year ended March 31, 2 |        | 006   |
|---|------|--------------------------|--------|-------|------------------------|--------|-------|
| Item  | Note | Millions                 | of Yen | %     | Millions               | of Yen | %     |
| I Operating revenues Commissions                    |      |                          | 27,083 |       |                        | 42,477 |       |
| Brokerage<br>commissions                            |      | 25,182                   |        |       | 39,182                 |        |       |
| Underwriting and selling commissions                |      | 307                      |        |       | 164                    |        |       |
| Subscription and distribution                       |      | 29                       |        |       | 23                     | :      |       |
| commission<br>Others                                |      | 1,564                    |        |       | 3,108                  |        |       |
| Net gain (loss) on trading                          |      | •                        | (88)   |       | ,                      | (244)  |       |
| Interest and dividend income                        |      |                          | 9,923  |       |                        | 14,839 |       |
| Total operating revenues                            |      |                          | 36,918 | 100.0 |                        | 57,072 | 100.0 |
| II Interest expenses                                |      |                          | 2,295  |       |                        | 2,922  |       |
| Net Operating revenues                              |      |                          | 34,623 | 93.8  |                        | 54,150 | 94.9  |
| III Selling, general and<br>administrative expenses |      |                          | 12,016 | 32.6  |                        | 17,034 | 29.9  |
| Transaction related expenses                        |      | 3,339                    |        |       | 5,000                  |        |       |
| Employees' compensation and benefits                |      | 1,927                    |        |       | 1,979                  |        |       |
| Occupancy and rental                                |      | 273                      |        |       | 324                    |        |       |
| Data processing and office supplies                 |      | 5,373                    |        |       | 7,173                  |        |       |
| Depreciation  |      | 754                      |        |       | 1,050                  |        |       |
| Duties and taxes other than income taxes            |      | 195                      |        |       | 353                    |        |       |
| Provision of allowance for<br>doubtful accounts     |      |                          |        |       | 949                    |        |       |
| Others  |      | 154                      |        |       | 206                    |        |       |
| Operating income                                    |      |                          | 22,607 | 61.2  |                        | 37,116 | 65.0  |
| IV Non-operating income                             |      |                          | 73     | 0.2   |                        | 175    | 0.3   |
| Compensation received                               |      | -                        |        |       | 122                    |        |       |
| Others  |      | 73                       |        |       | 53                     |        |       |
| V Non-operating expenses                            |      | 05                       | 108    | 0.3   |                        | 230    | 0.4   |
| Bond issuing costs                                  |      | 95                       | ļ      |       | 83                     |        |       |
| Syndicated loan fee<br>Others                       |      | 2<br>12                  |        |       | 109<br>37              |        |       |
| Ordinary income                                     |      | . 12                     | 22,571 | 61.1  |                        | 37,062 | 64.9  |

|   | Year ended Ma | Year ended March 31, 2005 |               |             | Year end            | ed March 31, 2  | 006         |
|---|---------------|---------------------------|---------------|-------------|---------------------|-----------------|-------------|
| Item  | Note          | Millions                  | of Yen        | %           | Millions            | Millions of Yen |             |
| VI Special profits  Gain on sales of investment securities Reversal of allowance for doubtful accounts Total special profits  |               | _<br>49                   | 49            | 0.2         | 189                 | 189             | 0.4         |
| VII Special losses    Loss on sales and    disposals of property and    equipment    Loss of impaired assets    Provision for statutory    reserves    Devaluation loss on    telephone subscription    rights    Devaluation loss on    corporate golf |               | 19<br>—<br>627<br>8       |               |             | 87<br>6<br>907<br>— |                 |             |
| membership and resort membership Total special losses Income before income taxes  |               |                           | 653<br>21,967 | 1.8<br>59.5 |                     | 1,031<br>36,220 | 1.8<br>63.5 |
| Income taxes - current  | -             | 9,487                     | 21,307        | 39.3        | 16,746              | 30,220          | 05.5        |
| Income taxes - deferred   |               | (164)                     | 9,322         | 25.2        | (1,176)             | 15,570          | 27.3        |
| Net income  |               |                           | 12,645        | 34.3        | ,,,,,,              | 20,650          | 36.2        |

## Consolidated Statements of Retained Earnings

|   |      | Year ended M | 1arch 31, 2005 | Year ended N | 1arch 31, 2006 |
|---|------|--------------|----------------|--------------|----------------|
| Item  | Note | Millions     | of Yen         | Millions     | of Yen         |
| (Capital surplus)   |      |              |                | ·            |                |
| Beginning balance of capital surplus  |      |              | 9,312          |              | 9,317          |
| II Increase in capital surplus  |      |              |                |              |                |
| Issuance of new shares     on the exercise of     new-share purchase     rights |      | 6            | 6              | 281          | 281            |
| III Capital surplus at end of period  |      |              | 9,317          |              | 9,598          |
| (Earned surplus)  |      |              |                |              |                |
| IV Beginning balance of earned surplus  |      |              | 18,352         |              | 28,737         |
| V Increase in earned surplus  |      |              |                |              |                |
| 1 Net income  |      | 12,645       | 12,645         | 20,650       | 20,650         |
| VI Decrease in earned surplus   |      |              |                |              |                |
| 1 Cash dividends  |      | 2,183        |                | 3,792        |                |
| 2 Bonus to directors  |      | 74           |                | 99           |                |
| 3 Bonus to corporate auditors   |      | 3            | 2,260          | _            | 3,891          |
| VII Earned surplus at end of period   |      |              | 28,737         |              | 45,497         |

## Consolidated Statements of Cash Flows

|   |      | Year ended March 31, 2005 | Year ended March 31, 20 |
|---|------|---------------------------|-------------------------|
| ltem  | Note | Millions of Yen           | Millions of Yen         |
| Cash flows from operating activities                      |      |                           |                         |
| Income before income taxes                                |      | 21,967                    | 36,220                  |
| Depreciation and amortization                             |      | 754                       | 1,050                   |
| Net change in allowance for doubtful                      |      | (265)                     | 949                     |
| accounts  | 1 1  |                           |                         |
| Net change in accrued bonuses                             |      | 301                       | 82                      |
| Net change in reserve for securities transactions         |      | 627                       | 907                     |
| Interest and dividend income                              |      | (568)                     | (1,139)                 |
| Interest expenses   |      | 925                       | 1,116                   |
| Interest income on margin transactions                    |      | (9,288)                   | (13,581)                |
| Interest expenses on margin transactions                  |      | 1,227                     | 1,626                   |
| Loss on sales and disposals of property                   |      |                           |                         |
| and equipment   |      | 19                        | 87                      |
| Loss of impaired assets                                   |      | _                         | 6                       |
| Devaluation loss on telephone                             |      | 8                         |                         |
| subscription rights                                       |      | 0                         | _                       |
| Loss on sales of investment securities                    |      | _                         | (189)                   |
| Devaluation loss on corporate golf                        |      | _                         | 31                      |
| membership and resort membership                          |      |                           | 3.                      |
| Net change in deposits segregated for customers           |      | (40,002)                  | (99,002)                |
|   |      | (4,600)                   | 8.000                   |
| Net change in cash in trust  Net change in trading assets |      | 73                        | 107                     |
| Net change in net receivables arising from                |      | ·                         |                         |
| pre-settlement date trades                                |      | (909)                     | 218                     |
| Net change in margin assets and liabilities               |      | (86,626)                  | (145,805)               |
| Net change in receivable on collateralized                |      | (1,610)                   | (137)                   |
| securities transactions                                   |      |                           |                         |
| Net change in deposits received                           |      | 27,206                    | 48,913                  |
| Net change in cash collateral for securities loaned       |      | 50,202                    | 79,340                  |
| Net change in guarantee deposits received                 |      | 24,490                    | 58,768                  |
| Net change in short-term guarantee deposits               |      | (5,897)                   | (6,271)                 |
| Bonus to director   |      | (77)                      | (99)                    |
| Others  |      | (147)                     | (1,969)                 |
| Sub total   |      | (22,189)                  | (30,771)                |
| Interest and dividend received                            |      | 521                       | 1,081                   |
| Interest paid   |      | (860)                     | (1,098)                 |
| Interest on margin transactions received                  |      | 8,128                     | 12,726                  |
| Interest on margin transactions paid                      |      | (1,208)                   | (1,641)                 |
| Income taxes paid   |      | (9,412)                   | (10,946)                |
| Net cash flows from operating activities                  |      | (25,019)                  | (30,650)                |
| Cash flows from investing activities                      |      |                           |                         |
| Payments for purchases of property and equipment          | İ    | (275)                     | (93)                    |
| Payments for purchases of intangible assets               |      | (622)                     | (1,795)                 |
| Payments for purchases of investment securities           |      | (130)                     | _                       |
| Proceeds from sales of investment securities              |      | _                         | 954                     |
| Proceeds from maturity and cancellation                   |      | 0                         | _                       |
| of insurance contracts Others                             |      | 1                         | (16)                    |
| 0.000   | 1 1  | ı i                       | (10)                    |

|  |      | Year ended March 31, 2005   | Year ended March 31, 2006  |
|--|------|---|--|
| ltem   | Note | Millions of Yen   | Millions of Yen  |
| III Cash flows from financing activities Net change in short-term borrowings Net change in commercial paper Proceeds from long-term borrowings Repayments of long-term borrowings Proceeds from issuance of bonds Repayment for corporate bond Proceeds from issuance of shares Payments for purchase of treasury stock Dividends paid Net cash flows from financing activities IV Translation difference of cash and cash equivalent V Net change in cash and cash equivalent |      | 40,200<br>(2,000)<br>4,500<br>(2,377)<br>19,905<br>(500)<br>10<br>(4)<br>(2,183)<br>57,552<br>(0) | 51,000<br>(1,000)<br>37,100<br>(30,839)<br>19,917<br>—<br>358<br>(1)<br>(3,784)<br>72,750<br>0 |
| V Net change in cash and cash equivalent VI Cash and cash equivalent at beginning of period  |      | 29,744  | 61,251   |
| VII Cash and cash equivalent at end of period  | 1    | 61,251  | 102,403  |

#### Significant accounting policies for the consolidated financial statements

The consolidated financial statements of the Company are prepared in accordance with the "Cabinet Office Ordinance Concerning Securities Companies" (Prime Minister's Office Ordinance and Ministry of Finance Ordinance No. 32, 1998), and the "Uniform Accounting Standards of Securities Companies" (set by the board of directors of the Japan Securities Dealers' Association, November 14, 1974), based on the "Regulations of Consolidated Financial Statements" (Ministry of Finance Ordinance No. 28, 1976) and its Article 46 and 68.

- 1. Scope of consolidation: Number of consolidated subsidiary is 1 (Matsui Real Estate Co., Ltd.)
- 2. Application of equity method: The Company has neither unconsolidated subsidiaries nor affiliates for which an equity method is to be applied.
- 3. Accounting period: The fiscal year of the consolidated subsidiary ends March 31, the same fiscal year-end as the parent company.
- 4. Accounting policies:
- (1) Valuation of securities and derivatives
  - (I) Securities and derivatives classified in trading assets: securities and derivatives classified in trading assets are valued at fair value.
  - (II) Securities not classified in trading assets: other securities, such as available-for-sale securities, whose fair values are readily determinable, are stated at fair value with unrealized gains or losses included as a component of shareholders' equity, net of applicable income taxes. Other securities not publicly quoted are stated at cost determined on a moving average method.
- (2) Depreciation of significant depreciable assets
- (I) Tangible fixed assets: the Company applies straight-line method while the consolidated subsidiary applies declining-balance method. Useful life for depreciation is 15 to 40 years for buildings and 4 to 10 years for equipment and instruments.
- (II) Intangible assets: straight-line method is primarily applied. Software for in-house use is depreciated under straight-line method based on internal estimated useful life (within 5 years).
- (3) Accounting policies for significant provisions
- (I) Allowance for doubtful accounts: an allowance for doubtful accounts is provided for estimated irrecoverable doubtful accounts at an amount specifically assessed plus an amount computed based on historical loss experience.
- (II) Accrued bonuses: estimated amount of employees' bonuses is accrued.
- (4) Accounting for significant lease transactions

Financial leases that do not transfer ownership to lessees are not capitalized and are accounted for in the same manner as operating leases ("non-capitalized finance leases").

(5) Accounting for significant hedging transactions

The Company and its subsidiary use interest rate swap trading to limit exposures to fluctuations in interest rates.

The Company accounts for its interest rate swap trading pursuant to an allowed alternative method.

#### (6) Other material items

National and local consumption taxes are separately recorded.

- Statements of appropriation of retained earnings: Statements of appropriation of retained earnings are
  prepared based on the approved appropriation of retained earnings of consolidated companies.
- 6. Scope of "Cash and cash equivalents" in consolidated statements of cash flows: "Cash and cash equivalents" in the consolidated statements of cash flow is defined as liquid fund including cash in hand, current account deposits and short-term investments which is exposed to negligible risk.

#### (Accounting for the impairment of fixed assets)

The Company has applied "Accounting for the impairment of fixed assets "(Statement on the introduction of Accounting for the impairment of fixed assets (Business Accounting Council, August 9, 2004)" and the "Application guidance on the impairment of fixed assets (Application Guidance of Accounting Standard Board of Japan No. 6, Accounting Standard Board of Japan, October 31, 2003)). The effect of this is the 6 million Yen decrease of the income before income taxes. Accumurated impairment loss is directly deducted from the amounts of the fixed assets.

#### Notes to consolidated financial statements

(Notes to consolidated balance sheets)

1. Accumulated depreciation deduced from tangible assets is as follow (millions of Yen)

Year ended March 31, 2005

415

Year ended March 31, 2006

476

2. The Company accounts for Reserve for Securities Transactions for the possible customer losses by default of the securities company on securities transactions according to the Article 51 of the Securities Exchange Law.

(Notes to consolidated statement of cash flows)

The reconciliation between the Cash and cash equivalent and the balance of cash and bank deposits presented in the consolidated balance sheet is as follows.

(Millions of yen)

|                          | As of March 31, 2005 | As of March 31, 2006 |
|--------------------------|----------------------|----------------------|
| Cash and bank deposits   | 61,251               | 102,403              |
| Cash and cash equivalent | 61,251               | 102,403              |

#### Segment Information

Information related to operations in different industries has been omitted as the Company and its consolidated subsidiary operate predominately in the investment and financing service industry. The Company's primary business activities include brokerage, underwriting and distribution and trading of securities, and over 90% of the operating revenue or operating income of the Company and its consolidated subsidiary are related to the investment and financing service industry.

Information related to segment information on geographic areas and export sales has been omitted, because the Company and its consolidated subsidiary do not hold overseas revenues nor overseas branches.

## Summary of Quarterly Consolidated Statements of Income

| (Millions of Yen)                            |  |  |   |  |  |  |
|--|--|--|---|--|--|--|
| item   | 1Q of the<br>Year ended<br>Mar. 31, 2005<br>('04. 4. 1)<br>('04. 6.30) | 2Q of the<br>Year ended<br>Mar. 31, 2005<br>('04. 7. 1)<br>('04. 9.30) | 3Q of the<br>Year ended<br>Mar. 31, 2005<br>(04.10. 1)<br>'04.12.31 | 4Q of the<br>Year ended<br>Mar. 31, 2005<br>(05. 1. 1)<br>(05. 3.31) | Total for the<br>year ended<br>Mar. 31, 2005<br>('04. 4. 1)<br>('05. 3.31) |  |
| Operating revenues                           | 10,407   | 8,536  | 7,989   | 9,986  | 36,918   |  |
| Commissions                                  | 7,990  | 6,116  | 5,531   | 7,446  | 27,083   |  |
| Net gain (loss) on trading                   | 13   | (2)  | (7)   | (92)   | (88)   |  |
| Interest and dividend income                 | 2,403  | 2,421  | 2,466   | 2,633  | 9,923  |  |
| Interest expenses                            | 603  | 534  | 626   | 532  | 2,295  |  |
| Net operating revenues                       | 9,804  | 8,001  | 7,363   | 9,454  | 34,623   |  |
| Selling, general and administrative expenses | 3,162  | 2,683  | 2,950   | 3,221  | 12,016   |  |
| Transaction related expenses                 | 926  | 753  | 770   | 890  | 3,339  |  |
| Employees' compensation and benefits         | 522  | 399  | 489   | 517  | 1,927  |  |
| Occupancy and rental                         | 67   | 67   | 69  | 70   | 273  |  |
| Data processing and office supplies          | 1,329  | 1,248  | 1,348   | 1,449  | 5,373  |  |
| Depreciation                                 | 175  | 182  | 191   | 207  | 754  |  |
| Duties and taxes other than income taxes     | 56   | 47   | 40  | 51   | 195  |  |
| Provision of allowance for doubtful accounts | 48   | (48)   | _   | _  | _  |  |
| Others                                       | 38   | 35   | 44  | 37   | 154  |  |
| Operating income                             | 6,642  | 5,319  | 4,412   | 6,233  | 22,607   |  |
| Non-operating income and expenses            | (55)   | 12   | 22  | (15)   | (35)   |  |
| Ordinary income                              | 6,588  | 5,330  | 4,435   | 6,218  | 22,571   |  |
| Special profits and losses                   | (123)  | (112)  | (146)   | (223)  | (604)  |  |
| Income before income taxes                   | 6,465  | 5,218  | 4,289   | 5,995  | 21,967   |  |
| Income taxes-current                         | 2,375  | 2,449  | 1,741   | 2,922  | 9,487  |  |
| Income taxes-deferred                        | 315  | (190)  | 70  | (359)  | (164)  |  |
| Net income                                   | 3,775  | 2,959  | 2,478   | 3,433  | 12,645   |  |

| (Millions of Yen)                            |  |                            |                            |                           | en)                        |
|--|--|----------------------------|----------------------------|---------------------------|----------------------------|
|  | 1Q of the  | 2Q of the                  | 3Q of the                  | 4Q of the                 | Total for the              |
| ltem   | Year ended                                       | Year ended                 | Year ended                 | Year ended                | year ended                 |
| item   | Mar. 31, 2006                                    | Mar. 31, 2006              | Mar. 31, 2006              | Mar. 31, 2006             | Mar. 31, 2006              |
|  | ( <sup>1</sup> 05. 4. 1)<br>( <u>105. 6.30</u> ) | ('05. 7. 1)<br>('05. 9.30) | (105.10, 1)<br>(105.12.31) | ('06. 1. 1<br>('06. 3.31) | ('05. 4. 1)<br>('06. 3.31) |
| Operating revenues                           | 9,693  | 12,770                     | 16,379                     | 18,230                    | 57,072                     |
| Commissions                                  | 6,718  | 9,524                      | 13,060                     | 13,175                    | 42,477                     |
| Net gain (loss) on trading                   | (31)   | (58)                       | (700)                      | 544                       | (244)                      |
| Interest and dividend income                 | 3,005  | 3,304                      | 4,019                      | 4,511                     | 14,839                     |
| Interest expenses                            | 620  | 776                        | 795                        | 731                       | 2,922                      |
| Net operating revenues                       | 9,073  | 11,994                     | 15,584                     | 17,499                    | 54,150                     |
| Selling, general and administrative expenses | 3,427  | 3,621                      | 4,311                      | 5,676                     | 17,034                     |
| Transaction related expenses                 | 981  | 1,099                      | 1,322                      | 1,598                     | 5,000                      |
| Employees' compensation and benefits         | 501  | 384                        | 470                        | 624                       | 1,979                      |
| Occupancy and rental                         | 72   | 80                         | 85                         | 86                        | 324                        |
| Data processing and office supplies          | 1,497  | 1,659                      | 1,991                      | 2,027                     | 7,173                      |
| Depreciation                                 | 237  | 252                        | 273                        | 288                       | 1,050                      |
| Duties and taxes other than income taxes     | 58   | 80                         | 94                         | 120                       | 353                        |
| Provision of allowance for doubtful accounts | 21   | 8                          | 17                         | 903                       | 949                        |
| Others                                       | 58   | 59                         | 60                         | 29                        | 206                        |
| Operating income                             | 5,646  | 8,373                      | 11,274                     | 11,823                    | 37,116                     |
| Non-operating income and expenses            | 9  | (2)                        | (98)                       | 37                        | (54)                       |
| Ordinary income                              | 5,655  | 8,371                      | 11,176                     | 11,860                    | 37,062                     |
| Special profits and losses                   | (184)  | (260)                      | (97)                       | (301)                     | (842)                      |
| Income before income taxes                   | 5,471  | 8,111                      | 11,079                     | 11,559                    | 36,220                     |
| Income taxes-current                         | 1,914  | 3,898                      | 4,874                      | 6,059                     | 16,746                     |
| Income taxes-deferred                        | 333  | (403)                      | (130)                      | (977)                     | (1,176)                    |
| Net income                                   | 3,224  | 4,615                      | 6,334                      | 6,477                     | 20,650                     |

## Non-Consolidated Financial Summary under Japanese GAAP For the Year Ended March 31, 2006

Date:

April 28, 2006

Company name (code number): Matsui Securities Co., Ltd. (8628)
Head Office: Hanzomon First Bldg 6F, 1-4, Kojimachi, Chiyoda-ku, Tokyo,102-8516 Japan

Stock exchange listing:

Tokyo Michio Matsui: President and Chief Executive Officer

Representative:

100 shares

Unit of shares:

Date of board meeting approving the account settlement:

Expected date of dividend payment to be started:

April 28, 2006 June 26, 2006

Date of the shareholders' meeting:

June 25, 2006

Interim dividend:

The Company's rule allows interim dividend.

Note: All figures in the financial statements are rounded off to the nearest millionth.

#### Non-Consolidated financial summary for the year ended March 31, 2006

(1) Operating results

|                              | Operating revenues                      | Net operating revenues                  | Operating income                        | Ordinary income                         |  |
|------------------------------|---|---|---|---|--|
|                              | (Millions) (Yr/Yr<br>of Yen) (% change) | (Millions) (Yr/Yr<br>of Yen) (% change) | (Millions) (Yr/Yr<br>of Yen) (% change) | (Millions) (Yr/Yr<br>of Yen) (% change) |  |
| Year ended<br>March 31, 2006 | 57,072 ( 54.6)                          | 54,150 ( 56.4)                          | 37,113 ( 64.2)                          | 37,052 ( 64.2)                          |  |
| Year ended<br>March 31, 2005 | 36,918 ( 47.5)                          | 34,623 ( 45.9)                          | 22,601 ( 58.3)                          | 22,559 ( 61.1)                          |  |

|                              | Net income                             | Earnings/share | Fully diluted earnings/share | Earnings/<br>shareholders'<br>equity | Ordinary<br>income/<br>total assets |
|------------------------------|--|----------------|------------------------------|--------------------------------------|-------------------------------------|
|                              | (Millions)( Yr/Yr<br>of Yen)(% change) | (Yen)          | (Yen)                        | (%)                                  | (%)                                 |
| Year ended<br>March 31, 2006 | 20,644 ( 63.4)                         | 77.08          | 68.76                        | 35.2                                 | 4.2                                 |
| Year ended<br>March 31, 2005 | 12,638 ( 73.7)                         | 140.90         | 125.49                       | 28.5                                 | 3.8                                 |

Note

Year ended Mar. 31, 2006 Year ended Mar. 31, 2005 267,808,149 shares 88,989,029 shares

2. Change in accounting policies: None

3. The % change indicated for Operating revenues, Net operating revenues, Operating income, Ordinary income and Net income is the change by the year ended March 31, 2005 and 2005.

4. The Company split its stock three-for-one on May 17, 2005. Per share data for the year ended March 31, 2006 are calculated under the assumption that the Company split its stock at the beginning of the fiscal year ended March 31 2006. Per share data for the year ended March 31, 2005 are calculated without such assumption. Under the assumption that the Company split its stock at the beginning of the former fiscal year, per share data for the year ended March 31, 2005 are calculated as shown below.

Per share data calculated under the assumption that the Company split its stock at the beginning of the fiscal year ended March 31, 2005

|                          | Earnings/share | Fully diluted |
|--------------------------|----------------|---------------|
|                          |                | eamings/share |
|                          | (Yen)          | (Yen)         |
| Year ended Mar. 31, 2005 | 46.97          | 41.83         |

<sup>1.</sup> Average number of shares outstanding

(2) Dividends

|                              |       | Dividend |        |                   | Dividends    | Dividends per           |
|------------------------------|-------|----------|--------|-------------------|--------------|-------------------------|
|                              |       | Interim  | Annual | Annual total      | Payout ratio | shareholders'<br>equity |
|                              | (Yen) | (Yen)    | (Yen)  | (Millions of Yen) | (Yen)        | (Yen)                   |
| Year ended<br>March 31, 2006 | 23.09 | 0.00     | 23.09  | 6,194             | 30.0         | 9.2                     |
| Year ended<br>March 31, 2005 | 42.58 | 0.00     | 42.58  | 3,792             | 30.0         | 7.6                     |

(3) Financial position

Note

|                              | Total assets      | Shareholders' equity | Shareholders'<br>Equity ratio | Earnings/<br>shareholders'<br>equity | Capital<br>Adequacy ratio |
|------------------------------|-------------------|----------------------|-------------------------------|--------------------------------------|---------------------------|
|                              | (Millions of Yen) | (Millions of Yen)    | . (%)                         | (Yen)                                | (%)                       |
| Year ended<br>March 31, 2006 | 1,067,143         | 67,581               | 6.3                           | 251.93                               | 382.6                     |
| Year ended<br>March 31, 2005 | 703,393           | 49,658               | 7.1                           | 556.56                               | 371.5                     |

Number of shares outstanding:

As of Mar. 31, 2006 As of Mar. 31, 2005 March 31, 2006 268,250,059 shares 89,045,096 shares

2. Number of treasury stocks:

March 31, 2005

31,426 shares 10,219 shares

2.The Company split its stock three-for-one on May 17, 2005. Per share data for the year ended March 31, 2006 are calculated under the assumption that the Company split its stock at the beginning of the fiscal year ended March 31, 2006. Per share data for the year ended March 31, 2005 are calculated without such assumption. Under the assumption that the Company split its stock at the beginning of the former fiscal year, per share data for the year ended March 31, 2005 are calculated as shown below.

Per share data calculated under the assumption that the Company split its stock at the beginning of the fiscal year ended March 31, 2005

| ·                       | Shareholder's equity/share |
|-------------------------|----------------------------|
|                         | (Yen)                      |
| Year ended Mar.31, 2005 | 185.52                     |

#### Forecast of business results

The business results of securities brokerage companies depend on the market situation considerably, which makes it difficult to forecast the future business results. Accordingly, the Company does not issue such forecast while it discloses its quarterly business results promptly instead of such forecasts.

#### Notice to readers:

The accompanying non-consolidated financial statements of the Company are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards.

#### Non-Consolidated Balance Sheets

|   |          | March 31, 2005 |         |       | Marc     | ch 31, 2006     |       |
|---|----------|----------------|---------|-------|----------|-----------------|-------|
| Item  | Note     | Millions       | of Yen  | %     | Millions | Millions of Yen |       |
| (Assets)  |          |                |         |       |          | ***             |       |
| I Current Assets  |          |                |         |       |          |                 |       |
| Cash and bank deposits                                    |          |                | 61,074  |       |          | 102,214         |       |
| Cash segregated as  |          |                | 223,003 |       |          | 322,005         |       |
| Deposits  |          |                |         |       |          |                 |       |
| Cash in trust   |          |                | 9,000   |       |          | 1,000           |       |
| Trading assets  Net receivables arising from              |          |                | 107     |       |          | _               |       |
| pre-settlement date trades                                |          |                | 923     |       |          | 705             |       |
| Margin account assets:                                    |          | J              | 389,358 |       | J        | 610,279         |       |
| Loans receivable from                                     |          | 384,484        | ,       |       | 606,561  | ·               |       |
| Customers   |          | 304,404        |         |       | 000,301  |                 |       |
| Cash deposited as<br>collateral for securities            |          |                |         |       |          |                 |       |
| borrowed from securities                                  |          | 4,875          |         |       | 3,719    |                 |       |
| finance companies   |          |                |         |       | ļ        |                 |       |
| Receivables on collateralized<br>securities transactions: |          |                | 1,610   |       |          | 1,747           |       |
| Cash deposits collateral                                  |          | 1,610          |         |       | 1,747    |                 |       |
| for securities borrowed                                   |          | 1,010          |         |       | 1,747    |                 |       |
| Receivables from customers<br>and others                  |          |                | 133     |       |          | 17              |       |
| Advance paid for subscription                             |          |                | _ }     |       |          | 66              |       |
| Short-term guarantee                                      |          |                | 6 705   |       |          |                 |       |
| deposits  |          |                | 6,795   |       |          | 13,066          |       |
| Prepaid expenses  |          |                | 182     |       |          | 190             |       |
| Accrued income  |          | ·              | 3,431   |       |          | 5,050           |       |
| Deferred income taxes                                     | 1 1      | }              | 613     | 1     | }        | 1,115           |       |
| Others<br>Allowance for doubtful                          |          |                | 1,033   |       |          | 2,793           |       |
| accounts  |          |                | (171)   |       |          | (391)           |       |
| Total current assets                                      |          |                | 697,092 | 99.1  |          | 1,059,856       | 99.3  |
| Ⅱ Fixed assets  |          |                |         |       |          |                 |       |
| 1 Tangible fixed assets                                   | 1        | 1              | 821     | 0.1   |          | 784             | 0.1   |
| Buildings   |          | 377            |         |       | 356      |                 |       |
| Equipment and instruments                                 |          | 249            |         |       | 237      |                 |       |
| Land  |          | 195            |         |       | 191      |                 |       |
| 2 Intangible assets                                       |          |                | 2,253   | 0.3   |          | 2,779           | 0.3   |
| Software  |          | 2,215          | ·       | 1     | 2,748    | ·               |       |
| Others  |          | 39             |         |       | 31       |                 |       |
| 3 Investments and others                                  |          |                | 3,227   | 0.5   | -        | 3,724           | 0.3   |
| Investment securities                                     |          | 1,680          | ,       |       | 1,934    | , ,             |       |
| Shares of affiliated companies                            |          | 450            |         |       | 450      |                 |       |
| Investment in partnership                                 |          | 2              |         |       | 3        | -               |       |
| Long-term loans receivables                               |          | 30             |         |       | 283      |                 |       |
| Long-term guarantee                                       |          | 202            |         |       | 225      |                 |       |
| deposits  |          | 202            |         |       | 223      |                 |       |
| Long-term prepaid expenses                                |          | 13             |         |       | 9        |                 |       |
| Deferred income taxes                                     |          | 776            |         |       | 1,031    |                 |       |
| Others  |          | 104            |         |       | 551      |                 |       |
| Allowance for doubtful                                    |          | ļ              |         |       |          |                 |       |
| accounts  |          | (31)           |         |       | (760)    |                 |       |
| Total fixed assets  | <u> </u> |                | 6,301   | 0.9   |          | 7,287           | 0.7   |
| Total assets  |          | _              | 703,393 | 100.0 |          | 1,067,143       | 100.0 |

|   |      | March 31, 2005  |         | Mai  | ch 31, 2006 |         |      |
|---|------|-----------------|---------|------|-------------|---------|------|
| Item  | Note | Millions of Yen |         | %    | Millions    | of Yen  | %    |
| (Liabilities)   |      |                 |         |      |             |         | _    |
| I Current liabilities   |      |                 |         |      |             | •       |      |
| Trading assets  |      | ;               | 0       |      |             | -       |      |
| Margin account liabilities:   |      |                 | 142,920 |      |             | 218,035 |      |
| Loans from securities finance companies                                 |      | 103,384         |         |      | 178,733     |         |      |
| Proceeds of securities sold on customers' account                       |      | 39,535          |         |      | 39,302      |         |      |
| Payables on collateralized securities transactions:<br>Cash deposits as |      |                 | 73,780  |      |             | 153,120 |      |
| collateral for securities loaned  |      | 73,780          |         |      | 153,120     |         |      |
| Deposits received   |      |                 | 106,566 |      |             | 155,472 |      |
| Guarantee money received  |      |                 | 137,467 |      |             | 196,235 |      |
| Suspense account for<br>undelivered securities                          |      |                 | 1       |      |             | 8       |      |
| Short-term borrowings   |      |                 | 93,829  |      |             | 118,650 |      |
| Commercial paper  |      |                 | 1,000   |      |             |         |      |
| Bond due within one year  |      |                 | _       |      |             | 20,000  |      |
| Deferred revenue  |      |                 | 98      |      |             | 99      |      |
| Accounts payable  |      |                 | 750     |      |             | 826     |      |
| Accrued expenses  |      |                 | 1,353   |      |             | 2,120   |      |
| Accrued income taxes  |      |                 | 6,339   |      |             | 12,140  |      |
| Accrued bonuses   |      |                 | 301     |      |             | 382     |      |
| Others  |      |                 | 0       |      |             | 0       |      |
| Total current liabilities   |      |                 | 564,404 | 80.2 |             | 877,088 | 82.2 |
|   |      |                 |         |      |             |         |      |
| Bond  |      |                 | 40,000  |      |             | 40,000  |      |
| Convertible bond  |      |                 | 40,000  |      |             | 39,800  |      |
| Long-term borrowings  |      |                 | 7,203   |      |             | 39,643  |      |
| Reserve for directors' retirement bonuses                               |      |                 | 241     |      |             | 235     |      |
| Total long-term liabilities   |      |                 | 87,443  | 12.4 |             | 119,678 | 11.2 |
|   |      |                 |         |      |             |         |      |
| Reserve for securities transactions                                     | 2    |                 | 1,888   |      |             | 2,795   |      |
| Total statutory reserves  |      |                 | 1,888   | 0.3  |             | 2,795   | 0.3  |
| Total liabilities   |      |                 | 653,735 | 92.9 |             | 999,562 | 93.7 |

|  |      | Marc     | ch 31, 2005 |       | Mar      | ch 31, 2006 |       |
|--|------|----------|-------------|-------|----------|-------------|-------|
| Item   | Note | Millions | of Yen      | %     | Millions | of Yen      | %     |
| (Shareholders' equity)   |      |          |             |       |          |             |       |
| I Common Stock   |      |          | 11,469      | 1.7   |          | 11,750      | 1.1   |
|  |      |          |             |       |          |             |       |
| 1 Additional paid-in capital   |      |          | 9,317       |       |          | 9,598       |       |
| Total capital surplus  |      |          | 9,317       | 1.3   |          | 9,598       | 0.9   |
| Ⅲ Earned surplus   |      |          |             |       |          |             |       |
| 1 Earned surplus reserves  | 1 1  |          | 159         |       |          | 159         |       |
| 2 Voluntary reserves   |      |          | 4,250       |       |          | 4,250       |       |
| Special purpose reserves   |      | 4,250    |             |       | 4,250    |             |       |
| 3 Inappropriate retained<br>earnings                                       |      |          | 24,271      |       |          | 41,024      |       |
| Total earned surplus   |      |          | 28,680      | 4.1   |          | 45,433      | 4.2   |
| IV Net unrealized gain (loss)<br>on investment securities,<br>net of taxes |      |          | 213         | 0.0   |          | 822         | 0.1   |
| V Treasury stock   |      |          | (21)        | (0.0) |          | (22)        | (0.0) |
| Total shareholders' equity   |      |          | 49,658      | 7.1   |          | 67,581      | 6.3   |
| Total liabilities and shareholders' equity                                 |      |          | 703,393     | 100.0 |          | 1,067,143   | 100.0 |

#### Non-consolidated Statements of Income

| Interest expenses   2,295   2,992  |                           |      | Year ended March 31, 20 |        | 005   | Year end | ed March 31, 2 | 006   |
|--|---------------------------|------|-------------------------|--------|-------|----------|----------------|-------|
| Commissions   Brokerage   Commissions   Didewriting and selling   Commissions   Subscription and distribution   Commissions   Commissions   Commissions   Commissions   Commissions   Commissions   Commissions   Commissions   Commissions   Commissions   Commissions   Commissions   Commissions   Commissions   Commissions   Commissions   Commissions   Commissions   Commissions   Comparating revenues   Comparatin | Item                      | Note | Millions                | of Yen | %     | Millions | s of Yen       | %     |
| Brokerage  |                           |      |                         | 07.000 |       |          | 40.477         |       |
| Selling  | Brokerage commissions     |      | 25,182                  | 27,083 |       | 39,182   | 42,477         |       |
| Commissions  | selling<br>commissions    |      | 307                     |        |       | 164      |                |       |
| Net gain (loss) on trading Interest and dividend income   14,839 | distribution              |      | 29                      |        |       | 23       |                |       |
| Interest and dividend income   14,839   36,918   100.0   57,072   100.0   10 | Others                    |      | 1,564                   |        |       | 3,108    |                |       |
| Income   |                           | 1    |                         | (88)   |       |          | (244)          |       |
| Total operating revenues   36,918   100.0   2,922   100.0  |                           |      |                         | 9,923  |       |          | 14,839         |       |
| Net operating revenues         34,623         93.8         54,150         94.           III Selling, general and administrative expenses             Transaction related expenses             Employees'                   compensation and benefits                   Occupancy and rental Data processing and office supplies  |                           |      | •                       | 36,918 | 100.0 |          | 57,072         | 100.0 |
| III Selling, general and administrative expenses   | II Interest expenses      |      |                         |        |       |          | I :            |       |
| Administrative expenses   Transaction related expenses   Employees'   Compensation and benefits   Depreciation   Polymer   P |                           |      |                         | 34,623 | 93.8  |          | 54,150         | 94.9  |
| Expenses   Employees'   Compensation and benefits   Documents    | administrative expenses   |      |                         | 12,022 | 32.6  |          | 17,037         | 29.9  |
| 1,974  | expenses                  |      | 3,339                   |        | ļ     | 5,000    |                |       |
| Occupancy and rental Data processing and office supplies         5,376         7,173         7,173         7,173         7,173         7,173         7,173         7,173         7,173         7,173         7,173         7,173         7,173         7,173         7,173         7,174         7,173   | compensation and          |      | 1,923                   |        |       | 1,974    |                | i     |
| Data processing and office supplies   5,376   7,173   1,044   Depreciation   2   748   1,044   Duties and taxes other than income taxes   189   348   949   Frovision of allowance for doubtful accounts Others   152   205  |                           |      | 295                     |        |       | 344      |                |       |
| Duties and taxes other than income taxes   Provision of allowance for doubtful accounts Others   Duties and taxes of allowance for doubtful accounts Others   Duties   ata processing and       |      | 5,376                   |        |       | 7,173    |                |       |
| than income taxes       Provision of allowance for doubtful accounts       —       949       95   | •                         | 2    | 748                     |        |       | 1,044    |                |       |
| for doubtful accounts<br>Others         —         949<br>205           Operating income         22,601         61.2         37,113         65.           IV Non - operating income<br>Compasation received<br>Others         —         67         0.2         168         0.           V Non - operating expenses<br>Bond issuing costs<br>Syndicated loan fee         95         83         230         0.  | than income taxes         |      | 189                     |        |       | 348      |                |       |
| Others         152         205           Operating income         22,601         61.2         37,113         65.           IV Non - operating income         67         0.2         168         0.           Compasation received Others         67         46         46         46         46         230         0.           V Non - operating expenses Bond issuing costs         95         83   |                           |      | _                       |        |       | 949      |                |       |
| IV Non - operating income       67       0.2       168       0.         Compasation received Others       67       46       46       46         V Non - operating expenses Bond issuing costs Syndicated loan fee       95       83       83   |                           |      | 152                     |        |       | 205      |                |       |
| Compasation received Others       —       122       46       230       0.4         V Non – operating expenses Bond issuing costs Syndicated loan fee       95       83       83       109       109  | Operating income          |      |                         | 22,601 | 61.2  |          | 37,113         | 65.0  |
| Others         67         46           V Non – operating expenses         108         0.3         230         0.           Bond issuing costs         95         83         83         109         100         <   | IV Non - operating income |      |                         | 67     | 0.2   |          | 168            | 0.3   |
| V Non – operating expenses       108       0.3       230       0.         Bond issuing costs       95       83         Syndicated loan fee       2       109   | •                         |      | <u> </u>                |        |       | 1        |                |       |
| Bond issuing costs 95 83 Syndicated loan fee 2 109   |                           |      | 67                      | '      |       | 46       |                |       |
| Syndicated loan fee 2 109  | . •                       |      | <u> </u>                | 108    | 0.3   |          | 230            | 0.4   |
|  | -                         |      |                         |        |       |          |                |       |
| Janois   | •                         |      | -                       |        |       |          |                |       |
| Ordinary income 22,559 61.1 37,052 64.   | ·                         |      | 12                      | 22 559 | 61 1  | - 37     | 37 052         | 64.9  |

|  |      | Year ended             | March 31, 20 | 005               | Year ended        | March 31, 20                       | 006  |
|--|------|------------------------|--------------|-------------------|-------------------|------------------------------------|------|
| ltem   | Note | Millions of            | Yen          | % Millions of Yen |                   | Yen                                | %    |
| VI Special profits Gain on sales of investment securities Reversal of allowance for doubtful acounts Total special profits   |      | 49                     | 49           | 0.2               | 189               | 189                                | 0.3  |
| VII Special losses    Loss on sales and    disposals of property    and equipment    Loss of impaired assets    Provision for statutory    reserves    Devaluation loss on    telephone subscription    rights    Devaluation loss on    corporate golf    membership and resort    membership    Total special losses |      | 19<br><br>627<br>8<br> | 653          | 1.8               |                   | 87<br>4<br>907<br>—<br>31<br>1,029 | 1.8  |
| Income before income taxes   |      |                        | 21.954       | 59.5              |                   | 36,212                             | 63.4 |
| Income taxes - current Income taxes - deferred   |      | 9,481<br>(164)         | 9,317        | 25.3              | 16,744<br>(1,176) | 15,568                             | 27.2 |
| Net income   |      |                        | 12,638       | 34.2              |                   | 20,644                             | 36.2 |
| Inappropriate retained<br>earnings at the beginning<br>of period   |      |                        | 11,633       |                   |                   | 20,380                             |      |
| Inappropriate retained<br>earnings at the end of<br>period   |      |                        | 24,271       |                   |                   | 41,024                             |      |

## Statements of appropriation of retained earnings

|   |      | Year ended March 31, 2005 *2 |           |           | arch 31, 2006<br>an) |
|---|------|------------------------------|-----------|-----------|----------------------|
| Item  | Note | (Millions                    | s of Yen) | (Millions | of Yen)              |
| I Inappropriate retained<br>earnings at the beginning<br>of period                  |      |                              | 24,271    |           | 41,024               |
|   |      |                              |           |           |                      |
| Dividends *1  |      | 3,792                        |           | 6,194     |                      |
| Bonuses to directors  |      | 99                           | 3,891     | _         | 6,194                |
| II Inappropriate retained<br>earnings brought<br>forward to the following<br>period |      |                              | 20,380    |           | 34,830               |

<sup>\*</sup>Note 1 For fiscal 2005: Cash dividend per share For fiscal 2006: Cash dividend per share meeting)

<sup>42.58</sup> Yen
23.09 Yen subject to the approval at the shareholders'

<sup>2</sup> The appropriation of retained earnings for fiscal 2005 was approved at the shareholders' meeting on June 26, 2005

#### Significant accounting policies for the non-consolidated financial statements

The non-consolidated financial statements of the Company are prepared in accordance with the "Cabinet Office Ordinance Concerning Securities Companies" (Prime Minister's Office Ordinance and Ministry of Finance Ordinance No. 59, 1963), and the "Uniform Accounting Standards of Securities Companies" (set by the board of directors of the Japan Securities Dealers' Association, November 14, 1974), based on the "Regulations of Financial Statements" (Ministry of Finance Ordinance No. 59, 1963) and its Article 2.

#### Accounting policies:

#### (1) Valuation of securities and derivatives

- (I) Securities and derivatives classified in trading assets: securities and derivatives classified in trading assets are valued at fair value.
- (II) Securities not classified in trading assets: other securities, such as available-for-sale securities, whose fair values are readily determinable, are stated at fair value with unrealized gains or losses included as a component of shareholders' equity, net of applicable income taxes. Other securities not publicly quoted are stated at cost determined on a moving average method.

#### (2) Depreciation of significant depreciable assets

- (I) Tangible fixed assets: the Company applies straight-line method while the consolidated subsidiary applies declining-balance method. Useful life for depreciation is 15 to 40 years for buildings and 4 to 10 years for equipment and instruments.
- (II) Intangible assets: straight-line method is primarily applied. Software for in-house use is depreciated under straight-line method based on internal estimated useful life (within 5 years).

#### (3) Accrued Assets

The entire bond issuing cost is expensed at the issuance.

#### (4) Accounting policies for significant provisions

- (I) Allowance for doubtful accounts: an allowance for doubtful accounts is provided for estimated irrecoverable doubtful accounts at an amount specifically assessed plus an amount computed based on historical loss experience.
- (II) Accrued bonuses: estimated amount of employees' bonuses is accrued.
- (III) Reserve for Securities transactions: the Company accounts for Reserve for Securities Transactions for the possible customer losses by default of the securities company on securities transactions according to the article 51 of the Securities Exchange Law and the Article 35 of the "Cabinet Office Ordinance Concerning Securities Companies".

#### (5) Accounting for significant lease transactions

Financial leases that do not transfer ownership to lessees are not capitalized and are accounted for in the same manner as operating leases ("non-capitalized finance leases").

#### (6) Accounting for significant hedging transactions

The Company uses interest rate swap trading to limit exposures to fluctuations in interest rates.

The Company accounts for its interest rate swap trading pursuant to an allowed alternative method.

#### (7) Other material items

National and local consumption taxes are separately recorded.

#### (Accounting for the impairment of fixed assets)

The Company has applied "Accounting for the impairment of fixed assets "(Statement on the introduction of Accounting for the impairment of fixed assets (Business Accounting Council, August 9, 2004)" and the "Application guidance on the impairment of fixed assets (Application Guidance of Accounting Standard Board of Japan No. 6, Accounting Standard Board of Japan, October 31, 2003)). The effect of this is the 4 million Yen decrease of the income before income taxes. Accumurated impairment loss is directly deducted from the amounts of the fixed assets.

#### Notes to non-consolidated financial statements

(Notes to non-consolidated balance sheets)

1. Accumulated depreciation deduced from tangible assets is as follow (millions of Yen)

Year ended March 31, 2005

274

Year ended March 31, 2006

328

2. The Company accounts for Reserve for Securities Transactions for the possible customer losses by default of the securities company on securities transactions according to the Article 51 of the Securities Exchange Law.

#### (Notes to non-consolidated Statements of income)

1. The details of net gain on trading

(Millions of Yen)

|              | Year ended Mar. 31, 2005 | Year ended Mar. 31, 2006 |
|--------------|--------------------------|--------------------------|
| Stocks       | (94)                     | (253)                    |
| Bonds/Others | 6                        | 9                        |
| Bonds        |                          | _                        |
| Others       | 6                        | 9                        |
| Total        | (88)                     | (244)                    |

#### 2. The details of depreciation

(Millions of Yen)

|                        | Year ended Mar. 31, 2005 | Year ended Mar. 31, 2006 |
|------------------------|--------------------------|--------------------------|
| Tangible fixed assets  | 81                       | 91                       |
| Intangible assets      | 666                      | 953                      |
| Investments and others | 1                        | 1                        |
| Total                  | 748                      | 1,044                    |

#### (Reference)

## Supplemental Information for Non-Consolidated Financial Summary

#### 1. Commission revenues

#### (1) Commission revenues by item

(Millions of Yen)

|                               | Year ended March 31, 2006<br>(A) | Year ended March 31, 2005<br>(B) | Comparison<br>(A) / (B) |
|-------------------------------|----------------------------------|----------------------------------|-------------------------|
| Brokerage                     | 39,182                           | 25,182                           | 155.6%                  |
| (Stocks)                      | 39,040                           | 25,060                           | 155.8%                  |
| (Bonds)                       |                                  | -                                | -                       |
| (Beneficiary certificates)    | 105                              | 86                               | 121.6%                  |
| (Others)                      | 37                               | 36                               | 102.4%                  |
| Underwriting and selling      | 164                              | 307                              | 53.5%                   |
| Subscription and distribution | 23                               | 29                               | 78.5%                   |
| Others                        | 3,108                            | 1,564                            | 198.7%                  |
| Total                         | 42,477                           | 27,083                           | 156.8%                  |

### (2) Commission revenues by product

(Millions of Yen)

|                          | Year ended March 31, 2006<br>(A) | Year ended March 31, 2005<br>(B) | Comparison<br>(A) / (B) |
|--------------------------|----------------------------------|----------------------------------|-------------------------|
| Stocks                   | 40,074                           | 25,993                           | 154.2%                  |
| Bonds                    | _                                |                                  |                         |
| Beneficiary certificates | 111                              | 91                               | 121.6%                  |
| Others                   | 2,293                            | 998                              | 229.7%                  |
| Total                    | 42,477                           | 27,083                           | 156.8%                  |

#### 2. Net trading gain

(Millions of Yen)

|                  | Year ended March 31, 2006<br>(A) | Year ended March 31, 2005<br>(B) | Comparison<br>(A) / (B) |
|------------------|----------------------------------|----------------------------------|-------------------------|
| Stocks           | (253)                            | (94)                             | - 1                     |
| Bonds and others | 9                                | 6                                | 151.3%                  |
| Bonds            |                                  | _                                |                         |
| Others           | 9                                | 6                                | 151.3%                  |
| Total            | (244)                            | (88)                             | _                       |

#### 3. Stock Trading

(Millions of shares, Millions of Yen)

|                                      |                  | Year ended March 31, 2006<br>(A) |                  | Year ended March 31, 2005<br>(B) |                  | rison<br>(B) |
|--------------------------------------|------------------|----------------------------------|------------------|----------------------------------|------------------|--------------|
|                                      | Number of shares | Value                            | Number of shares | Value                            | Number of shares | Value        |
| Total                                | 45,009           | 33,537,762                       | 31,260           | 20,402,719                       | 144.0%           | 164.4%       |
| (Proprietary trading)                | 3                | 7,760                            | 9                | 4,042                            | 33.7%            | 192.0%       |
| (Brokerage)                          | 45,006           | 33,530,002                       | 31,251           | 20,398,678                       | 144.0%           | 164.4%       |
| Brokerage/Total                      | 100.0%           | 100.0%                           | 100.0%           | 100.0%                           |                  |              |
| Brokerage commission per share (Yen) | 3.0              | 0.86                             |                  | 0.80                             |                  |              |

#### 4. Underwriting and selling, subscription and distribution

(Millions of shares, Millions of Yen)

|                             |                             |                    | Year ended March 31,<br>2006<br>(A) | Year ended March 31,<br>2005<br>(B) | Comparison<br>(A) / (B) |
|-----------------------------|-----------------------------|--------------------|-------------------------------------|-------------------------------------|-------------------------|
|                             | Stocks                      | (Number of shares) | 0                                   | 1                                   | 54.5%                   |
| Jnd                         |                             | (Value)            | 4,042                               | 7,087                               | 57.0%                   |
| se                          | Bonds                       | (Face value)       | -                                   |                                     | _                       |
| Underwriting a selling      | Beneficiary certificates    | (Value)            | _                                   | _                                   | _                       |
| and                         | Commercial paper and others | (value)            | _                                   | _                                   |                         |
| S                           | Stocks                      | (Number of shares) | 0                                   | 0                                   | 71.3%                   |
| d Sub                       |                             | (Value)            | 988                                 | 849                                 | 116.3%                  |
| scri                        | Bonds                       | (Face value)       | -                                   | -                                   |                         |
| Subscription audistribution | Beneficiary certificates    | (Value)            | 2,486                               | 3,160                               | 78.7%                   |
| and                         | Commercial paper and others | (Value)            | _                                   | _                                   | _                       |

#### 5. Capital Adequacy Ratio

(Millions of Yen)

|                        |                                   |           | As of March 31, 2006 | As of March 31, 2005 |
|------------------------|-----------------------------------|-----------|----------------------|----------------------|
| Tier I capital         |                                   | (A)       | 66,759               | 49,554               |
| Tier II capital        | Net unrealized gain on investment |           | 821                  | 213                  |
|                        | Statutory reserves                |           | 2,795                | 1,888                |
|                        | Allowance for doubtful accounts   |           | 390                  | 171                  |
| İ                      | Total                             | (B)       | 4,007                | 2,272                |
| Assets to be de        | ducted from equity capital        | (C)       | 5,957                | 5,207                |
| Equity capital after   | deduction (A) + (B) – (C)         | (D)       | 64,810               | 42,618               |
| Risk                   | Market risk                       |           | 185                  | 166                  |
|                        | Counter party risk                |           | 12,945               | 8,341                |
|                        | Basic risk                        |           | 3,807                | 2,963                |
|                        | Total                             | (E)       | 16,938               | 11,471               |
| Capital adequacy ratio |                                   | (D) / (E) | 382.6%               | 371.5%               |

Note: Capital adequacy ratio as of March 31, 2005 is calculated with appropriated retained earnings being deducted from Tier I capital.

#### 6. Summary of Quarterly Non-Consolidated Statements of Income

(Millions of Yen)

| (Millions of Yel                             |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|
| ltem   | 1Q of the<br>Year ended<br>Mar. 31, 2005 | 2Q of the<br>Year ended<br>Mar. 31, 2005 | 3Q of the<br>Year ended<br>Mar. 31, 2005 | 4Q of the<br>Year ended<br>Mar. 31, 2005 | Total for the year ended Mar. 31, 2005 |  |  |
|  | ('04. 4. 1)<br>('04. 6.30)               | ('04. 7. 1)<br>('04. 9.30)               | ('04.10. 1)<br>'04.12.31                 | ('05, 1, 1)<br>('05, 3,31)               | ('04. 4. 1)<br>('05. 3.31)             |  |  |
| Operating revenues                           | 10,407                                   | 8,536                                    | 7,989                                    | 9,986                                    | 36,918                                 |  |  |
| Commissions                                  | 7,990                                    | 6,116                                    | 5,531                                    | 7,446                                    | 27,083                                 |  |  |
| Net gain (loss) on trading                   | 13                                       | (2)                                      | (7)                                      | (92)                                     | (88)                                   |  |  |
| Interest and dividend income                 | 2,403                                    | 2,421                                    | 2,466                                    | 2,633                                    | 9,923                                  |  |  |
| Interest expenses                            | 603                                      | 534                                      | 626                                      | 532                                      | 2,295                                  |  |  |
| Net operating revenues                       | 9,804                                    | 8,001                                    | 7,363                                    | 9,454                                    | 34,623                                 |  |  |
| Selling, general and administrative expenses | 3,164                                    | 2,684                                    | 2,952                                    | 3,222                                    | 12,022                                 |  |  |
| Transaction related expenses                 | 926                                      | 753                                      | 770                                      | 890                                      | 3,339                                  |  |  |
| Employees' compensation and benefits         | 520                                      | 398                                      | 488                                      | 516                                      | 1,923                                  |  |  |
| Occupancy and rental                         | 73                                       | 73                                       | 74                                       | 75                                       | 295                                    |  |  |
| Data processing and office supplies          | 1,332                                    | 1,248                                    | 1,348                                    | 1,449                                    | 5,376                                  |  |  |
| Depreciation                                 | 173                                      | 180                                      | 190                                      | 205                                      | 748                                    |  |  |
| Duties and taxes other than income taxes     | 54                                       | 45                                       | 39                                       | 50                                       | 189                                    |  |  |
| Provision of allowance for doubtful accounts | 48                                       | (48)                                     | _  | _  | _                                      |  |  |
| Others                                       | 37                                       | 34                                       | 43                                       | 37                                       | 152                                    |  |  |
| Operating income                             | 6,640                                    | 5,317                                    | 4,411                                    | 6,232                                    | 22,601                                 |  |  |
| Non-operating income and expenses            | (56)                                     | 10                                       | 21                                       | (16)                                     | (42)                                   |  |  |
| Ordinary income                              | 6,584                                    | 5,327                                    | 4,432                                    | 6,216                                    | 22,559                                 |  |  |
| Special profits and losses                   | (123)                                    | (112)                                    | (146)                                    | (223)                                    | (604)                                  |  |  |
| Income before income taxes                   | 6,461                                    | 5,215                                    | 4,286                                    | 5,993                                    | 21,954                                 |  |  |
| Income taxes-current                         | 2,373                                    | 2,448                                    | 1,740                                    | 2,920                                    | 9,481                                  |  |  |
| Income taxes-deferred                        | 315                                      | (189)                                    | 70                                       | (359)                                    | (164)                                  |  |  |
| Net income                                   | 3,773                                    | 2,957                                    | 2,477                                    | 3,432                                    | 12,638                                 |  |  |
|  |  |  |  |  |  |  |  |

(Millions of Yen)

| <del></del>                                  |   |  |  | (10  | milloris or rem                                   |
|--|---|--|--|--|---|
| item   | 1Q of the<br>Year ended<br>Mar. 31, 2006<br>'05. 4. 1,<br>'05. 6.30 | 2Q of the<br>Year ended<br>Mar. 31, 2006<br>('05. 7. 1)<br>('05. 9.30) | 3Q of the<br>Year ended<br>Mar. 31, 2006<br>('05.10. 1)<br>'05.12.31 | 4Q of the<br>Year ended<br>Mar. 31, 2006<br>('06. 1. 1)<br>('06. 3.31) | Total for the year ended Mar. 31, 2006 (05. 4. 1) |
| Operating revenues                           | 9,693   | 12,770   | 16,379   | 18,230   | 57,072  |
| Commissions                                  | 6,718   | 9,524  | 13,060   | 13,175   | 42,477  |
| Net gain (loss) on trading                   | (31)  | (58)   | (700)  | 544  | (244)   |
| Interest and dividend income                 | 3,005   | 3,304  | 4,019  | 4,511  | 14,839  |
| Interest expenses                            | 620   | 776  | 795  | 731  | 2,922   |
| Net operating revenues                       | 9,073   | 11,994   | 15,584   | 17,499   | 54,150  |
| Selling, general and administrative expenses | 3,427   | 3,622  | 4,312  | 5,676  | 17,037  |
| Transaction related expenses                 | 981   | 1,099  | 1,322  | 1,598  | 5,000   |
| Employees' compensation and benefits         | 500   | 383  | 469  | 623  | 1,974   |
| Occupancy and rental                         | 77  | 85   | 90   | 91   | 344   |
| Data processing and office supplies          | 1,497   | 1,659  | 1,991  | 2,026  | 7,173   |
| Depreciation                                 | 236   | 251  | 271  | 287  | 1,044   |
| Duties and taxes other than income taxes     | 57  | 79   | 93   | 119  | 348   |
| Provision of allowance for doubtful accounts | 21  | 8  | 17   | 903  | 949   |
| Others                                       | 58  | 58   | 60   | 29   | 205   |
| Operating income                             | 5,646   | 8,372  | 11,273   | 11,857   | 37,113  |
| Non-operating income and expenses            | 7   | (4)  | (100)  | 35   | (61)  |
| Ordinary income                              | 5,653   | 8,368  | 11,173   | 11,822   | 37,052  |
| Special profits and losses                   | (184)   | (260)  | (97)   | (299)  | (840)   |
| Income before income taxes                   | 5,469   | 8,108  | 11,076   | 11,558   | 36,212  |
| Income taxes-current                         | 1,914   | 3,898  | 4,876  | 6,055  | 16,744  |
| Income taxes-deferred                        | 333   | (403)  | (130)  | (976)  | (1,176)   |
| Net income                                   | 3,222   | 4,612  | 6,330  | 6,479  | 20,644  |

## 7. Operational information for Netstock

## First half of fiscal 2003

| Thist Hall of Hoodi 2000                                       |                            |           |           |           |                                       |             |  |  |  |
|--|----------------------------|-----------|-----------|-----------|---------------------------------------|-------------|--|--|--|
|  | Apr. 2003                  | May 2003  | Jun. 2003 | Jul. 2003 | Aug. 2003                             | Sep. 2003   |  |  |  |
| Number of Netstock accounts                                    | 93,411                     | 95,164    | 97,266    | 100,429   | 103,934                               | 108,311     |  |  |  |
| (Change)   | (1,324)                    | (1,753)   | (2,102)   | (3,163)   | (3,505)                               | (4,377)     |  |  |  |
| Number of Netstock margin                                      | 25,394                     | 25,889    | 26,478    | 27,671    | 28,949                                | 30,324      |  |  |  |
| accounts   |                            |           |           |           | ·                                     |             |  |  |  |
| (Change)   | (244)                      | (495)     | (589)     | (1,193)   | (1,278)                               | (1,375)     |  |  |  |
| Number of share trades via                                     | 671,059                    | 764,828   | 1,011,839 | 1,120,759 | 976,406                               | 1,167,254   |  |  |  |
| Netstock Total value of shares traded via                      |                            |           |           |           |                                       |             |  |  |  |
|  | 483,889                    | 567,306   | 840,678   | 1,142,328 | 967,915                               | 1,361,834   |  |  |  |
| Second half of fiscal 200                                      | Netstock (Millions of Yen) |           |           |           |                                       |             |  |  |  |
|  | Oct. 2003                  | Nov. 2003 | Dec. 2003 | Jan. 2004 | Feb. 2004                             | Mar. 2004   |  |  |  |
| Number of Netstock accounts                                    | 113,211                    | 117,112   | 120,448   | 124,905   | 133,228                               | 143,229     |  |  |  |
| (Change)   | (4,900)                    | (3,901)   | (3,336)   | (4,457)   | (8,323)                               | (10,001)    |  |  |  |
| Number of Netstock margin                                      |                            |           |           | , , ,     |                                       |             |  |  |  |
| accounts   | 31,855                     | 33,000    | 34,069    | 35,200    | 36,260                                | 37,763      |  |  |  |
| (Change)   | (1,531)                    | (1,145)   | (1,069)   | (1,131)   | (1,060)                               | (1,503)     |  |  |  |
| Number of share trades via                                     | 1,464,661                  | 880,831   | 879,429   | 1,072,906 | 948,776                               | 1,824,028   |  |  |  |
| Netstock   | 1,404,001                  | 000,001   | 013,423   | 1,072,900 | 940,770                               | 1,024,020   |  |  |  |
| Total value of shares traded via                               | 1,855,648                  | 1,003,125 | 960,410   | 1,214,834 | 1,073,486                             | 2,212,713   |  |  |  |
| Netstock (Millions of Yen)                                     | 1,000,010                  | 1,000,120 | 330,110   | 1,211,001 | 1,070,100                             | 2,212,710   |  |  |  |
| First half of fiscal 2004                                      |                            |           |           |           |                                       |             |  |  |  |
|  | Apr. 2004                  | May 2004_ | Jun. 2004 | Jul. 2004 | Aug. 2004                             | Sep. 2004   |  |  |  |
| Number of Netstock accounts                                    | 156,021                    | 169,132   | 177,804   | 185,468   | 192,427                               | 201,002     |  |  |  |
| (Change)   | (12,792)                   | (13,111)  | (8,672)   | (7,664)   | (6,959)                               | (8,575)     |  |  |  |
| Number of Netstock margin                                      | 39,350                     | 40,852    | 42,052    | 43,081    | 43,847                                | 44,711      |  |  |  |
| accounts   | · ·                        |           | · ·       |           | ·                                     | ,           |  |  |  |
| (Change)   | (1,587)                    | (1,502)   | (1,200)   | (1,029)   | (766)                                 | (864)       |  |  |  |
| Number of share trades via                                     | 2,060,086                  | 1,383,328 | 1,650,460 | 1,468,081 | 1,251,581                             | 1,357,833   |  |  |  |
| Netstock   |                            |           |           |           |                                       |             |  |  |  |
| Total value of shares traded via<br>Netstock (Millions of Yen) | 2,760,897                  | 1,670,956 | 1,982,609 | 1,699,343 | 1,369,640                             | 1,407,994   |  |  |  |
| Second half of fiscal 200                                      | 14                         |           |           |           |                                       |             |  |  |  |
| Occord Hall of Hacar 200                                       | Oct. 2004                  | Nov. 2004 | Dec. 2004 | Jan. 2005 | Feb. 2005                             | Mar. 2005   |  |  |  |
| Number of Netstock accounts                                    | 210,147                    | 219,658   | 232,808   | 242,370   | 254,082                               | 269,471     |  |  |  |
| (Change)   | (9,145)                    | (9,511)   | (13,150)  | (9,562)   | (11,712)                              | (15,389)    |  |  |  |
| Number of Netstock margin                                      |                            |           | (10,100)  |           |                                       |             |  |  |  |
| accounts   | 45,616                     | 46,807    | 47,688    | 48,661    | 49,912                                | 51,316      |  |  |  |
| (Change)   | (905)                      | (1,191)   | (881)     | (973)     | (1,251)                               | (1,404)     |  |  |  |
| Number of share trades via                                     |                            |           | 1 510 550 |           |                                       | 2 1 2 2 2 2 |  |  |  |
| Netstock   | 1,317,782                  | 1,381,641 | 1,513,759 | 1,740,455 | 1,752,030                             | 2,171,658   |  |  |  |
| Total value of shares traded via                               | 1 211 470                  | 1 200 E02 | 1 442 605 | 1 640 706 | 1,678,374                             | 2 120 140   |  |  |  |
| Netstock (Millions of Yen)                                     | 1,311,479                  | 1,309,593 | 1,442,605 | 1,648,786 | 1,070,374                             | 2,139,140   |  |  |  |
| First half of fiscal 2005                                      |                            |           |           |           |                                       |             |  |  |  |
|  | Apr. 2005                  | May 2005_ | Jun. 2005 | Jul. 2005 | Aug. 2005                             | Sep. 2005   |  |  |  |
| Number of Netstock accounts                                    | 284,919                    | 298,884   | 314,216   | 326,371   | 338,003                               | 351,407     |  |  |  |
| (Change)   | (15,448)                   | (13,945)  | (15,332)  | (12,155)  | (11,632)                              | (13,404)    |  |  |  |
| Number of Netstock margin                                      | 52,554                     | 53,548    | 55,880    | 57,367    | 58,505                                | 60,171      |  |  |  |
| accounts   |                            | ·         |           |           |                                       |             |  |  |  |
| (Change)   | (1,239)                    | (994)     | (2,332)   | (1,487)   | (1,138)                               | (1,666)     |  |  |  |
| Number of share trades via<br>Netstock                         | 1,663,372                  | 1,587,016 | 1,932,327 | 1,931,507 | 2,403,068                             | 2,524,468   |  |  |  |
| Total value of shares traded via<br>Netstock (Millions of Yen) | 1,616,400                  | 1,425,449 | 1,708,605 | 1,774,880 | 2,548,285                             | 2,925,199   |  |  |  |
| HOUSTOCK (MINIOUS OF TELL)                                     |                            |           |           |           | · · · · · · · · · · · · · · · · · · · |             |  |  |  |

## Second half of fiscal 2005

|   | Oct. 2005 | Nov. 2005 | Dec. 2005 | Jan. 2006 | Feb. 2006 | Mar. 2006 |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
| Number of Netstock accounts                                 | 367,728   | 386,639   | 409,766   | 433,868   | 475,451   | 517,521   |
| (Change)  | (16,321)  | (18,911)  | (23,127)  | (24,102)  | (41,583)  | (42,070)  |
| Number of Netstock margin accounts                          | 61,454    | 62,697    | 64,245    | 66,329    | 68,731    | 71,154    |
| (Change)  | (1,283)   | (1,243)   | (1,548)   | (2,084)   | (2,402)   | (2,423)   |
| Number of share trades via<br>Netstock                      | 2,392,812 | 2,857,554 | 3,566,327 | 3,578,778 | 3,134,644 | 2,768,540 |
| Total value of shares traded via Netstock (Millions of Yen) | 2,674,613 | 3,467,632 | 4,667,683 | 4,402,204 | 3,531,738 | 2,818,275 |